#### For Immediate Release

### AmeraMex International Reports Financials for Its Second Quarter Ended June 30, 2022

**CHICO, CA** – August 15, 2022 – **AmeraMex International, Inc.** (OTCQB:AMMX), a provider of heavy equipment for <u>logistics</u> <u>companies</u>, infrastructure <u>construction</u>, and <u>forestry conservation</u>, reported financial results for its second quarter ended June 30, 2022.

## Statement of Operations for the Quarter Ended June 30, 2022

The Company reported *revenue* of approximately \$2.4 million versus revenue of \$4.9 million for the comparable 2021 quarter, a 62 percent decrease. Had all the equipment shipped as planned, the Sales of Equipment and Other Revenues would have been \$5,066,746, \$115,140 more than the comparable 2021 quarter. These delays in shipping were caused by back-ordered parts, interstate trucking delays and lack of availability of third-party shippers.

The Company is committed to getting the remaining machines shipped in the third quarter as well as continuing its ongoing sales efforts.

*Gross profit* for the quarter was \$420,000, compared to gross profit of \$970,000 for the comparable quarter. If the additional equipment had shipped, gross profit would have been approximately \$3 million.

*Gross profit as a percentage of sales*, was 18 percent for the quarter compared to gross profit as a percentage of sales of 15 percent for the comparable quarter.

**Net income** for the quarter was \$146,172 compared to net income of \$78,000 for the comparable quarter. Prices of equipment have been adjusted to cover increased cost of goods sold and operating costs. **Earnings per share** were \$0.01 for the quarter compared to \$0.01 for the comparable 2021 quarter.

## Statement of Operations for the Six-Month period June 30, 2022

The company reported *revenue* of approximately \$7.3 million versus revenue of \$10.3 million for the comparable 2021 period. The 26 percent decrease in Sales of Equipment and Other Revenues for the six-month period, is due to delays in shipping sold machines to customers. Had all sold machines shipped, Sales of Equipment and Other Revenues would have been approximately \$9.6 million, a \$750,000 increase over the comparable six-month period.

**Gross profit** for the period was \$1.7 million compared to gross profit of \$2.1 million for the comparable period. If the additional equipment had shipped, gross profit would have been \$4.4 million.

*Gross profit as a percentage of sales*, was 23 percent for the period compared to gross profit as a percentage of sales of 21 percent for the comparable period.

**Net income** for the period was \$404,489 compared to net income of \$443,879 for the comparable period. **Earnings per share** were \$0.03 for the period compared to \$0.03 for the comparable 2021 period. Had all sold equipment been shipped, net income for the six-month period would have been \$1.3 million with EPS of \$0.08.

### Balance Sheet for the Period Ended June 30, 2022

**Current Assets** rose 33 percent to \$10.0 million while **Total Assets** increased \$2.6 million due in part to a \$4.2 million increase in Inventory.

*Current Liabilities* for the period have increased approximately \$500,000 while *Total Liabilities* increased \$2.7 million due in part to a \$1.3 million Line of Credit.

#### **AmeraMex International**

AmeraMex International sells, leases, and rents heavy equipment to companies within multiple industries including construction, logistics, mining, and lumber. The company has over 30 years of experience in heavy equipment sales and service. Follow AmeraMex on Twitter @ammx\_intl and visit the AmeraMex website, <a href="www.hamreequipment.com">www.hamreequipment.com</a> for additional information and equipment videos.

#### **Forward-Looking Statement**

Statements made in this news release that are not historical or current facts are "forward-looking statements" made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933 (the "Act") and Section 21E of the Securities Exchange Act of 1934. These statements often can be identified using terms such as "may," "expect," "believe," "anticipate," "estimate," "approximate" or "continue," or the negative thereof. We intend that such forward-looking statements be subject to the safe harbors for such statements. We wish to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Any forward-looking statements represent management's best judgment as to what may occur in the future. However, forward-looking statements are subject to risks, uncertainties and key factors beyond our control that could cause actual results and events to differ materially from historical results of operations and events and those presently anticipated or projected. We disclaim any obligation subsequently to revise any forward-looking statements to reflect events or circumstances after the date of such statement or to reflect the occurrence of anticipated or unanticipated events.

#### **Investor and Media Relations**

McCloud Communications, LLC Marty Tullio, Managing Member

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**Tables Follow** 

## AMERAMEX INTERNATIONAL, INC. UNAUDITED STATEMENTS OF OPERATIONS

	_	THREE MONTHS ENDED JUNE 30,				SIX MONTHS ENDED JUNE 30,			
	•	<u>2022</u>		<u>2021</u>		<u>2022</u>	<u>2021</u>		
REVENUES									
Sales of Equipment and Other Revenues	\$	2,015,247 \$	;	5,656,744		6,600,939 \$	8,902,726		
Rentals and Leases		363,301		643,207		729,215	1,426,921		
Total Sales	-	2,378,548		6,299,951	_	7,330,154	10,329,647		
COST OF SALES									
Sales of Equipment and Other Revenues		1,799,708		5,140,234		5,352,529	7,753,266		
Rentals and Leases	_	158,008		189,290	_	307,724	434,246		
Total Cost of Sales	_	1,957,716		5,329,524	_	5,660,253	8,187,512		
GROSS PROFIT	-	420,832		970,427	_	1,669,901	2,142,135		
OPERATING EXPENSES									
Selling Expense		230,064		284,732		553,505	423,921		
General and Administrative		233,273		229,927		602,609	474,230		
Total Operating Expenses	_	463,337		514,659	_	1,156,114	898,151		
<b>Profit (loss) From Operations</b>	-	(42,505)		455,768	_	513,787	1,243,984		
OTHER INCOME (EXPENSE)									
Interest Expense, net		(96,374)		(267,975)		(274,131)	(535,032)		
Loss from Early Extinguishment of Debt		-		(77,845)		(15,345)	(90,178)		
Other Income (Expense)		349,580		764		350,134	10,842		
Total Other Income (Expense)	-	253,206		(345,056)	_	60,658	(614,368)		
INCOME BEFORE PROVISION for INCOME TAXES		210,701		110,712		574,445	629,616		
PROVISION for INCOME TAXES		64,529		32,662		169,956	185,737		
NET INCOME	\$	146,172 \$		78,050	\$ _	404,489 \$	443,879		
Weighted Average Shares Outstanding:									
Basic	_	14,629,155		14,629,155	_	14,629,155	14,629,155		
Diluted	-	14,629,155		14,629,155	=	14,629,155	14,629,155		
Earnings (loss) per Share									
Basic	\$	0.01 \$	;	0.01	\$	0.03 \$	0.03		
Diluted	\$	0.01 \$	;	0.01	\$	0.03 \$	0.03		

# AMERAMEX INTERNATIONAL, INC. UNAUDITED BALANCE SHEETS

	JUNE 30, 2022	<b>DECEMBER 31, 202</b>
ASSETS		
Current Assets:		
Cash	\$ 299,754	\$ 995,611
Accounts Receivable, Net	225,105	1,162,300
Inventory, Net	9,414,871	5,185,864
Other Current Assets	220,353	312,963
Total Current Assets	10,160,083	7,656,738
Property and Equipment, Net	1,457,234	1,275,717
Rental Equipment, Net	1,083,194	1,461,716
Lease Right of Use Assett	828,725	-
Other Assets	358,859	391,330
Total Other Assets	3,728,012	3,128,763
TOTAL ASSETS	\$ 13,888,095	\$ 10,785,501
LIABILITIES & STOCKHOLDERS' EQUITY		
Current Liabilities:		
Accounts Payable	\$ 2,319,355	\$ 560,076
Accrued Expenses	243,984	264,534
Customer Deposits	=	302,000
Joint Venture Liability	262,293	142,500
Lines of Credit	2,137,874	3,180,968
Notes Payable, Current Portion	626,911	777,601
Lease Liability	129,081	-
Total Current Liabilities	5,719,498	5,227,679
Long-Term Liabilities		
Deferred Tax Liabilities, Net	695,060	588,792
Lines of Credit	1,274,567	=
Notes Payable, Net of Current Portion	1,815,160	1,689,353
Lease Liability, Net of Current Portion	699,644	-
Total Long-Term Liabilities	4,484,431	2,278,145
TOTAL LIABILITIES	10,203,929	7,505,824
Commitments and Contingencies (Note 11)	-	-
STOCKHOLDERS' EQUITY:		
Shareholders' Equity		
Preferred Stock, \$0.001 par value, 5,000,000 shares authorized, no	-	-
shares issued and outstanding		
Common Stock, \$0.001 par value, 1,000,000,000 shares authorized 14,629,155 shares issued and outstanding at June 30, 2022 and 44,561	14,629	14,629
Additional Paid-In Capital	21,600,734	21,600,734
Accumulated Deficit	(17,931,197)	(18,335,686)
Total Stockholders' Equity	3,684,166	3,279,677
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	\$ 13,888,095	\$ 10,785,501

# AMERAMEX INTERNATIONAL, INC. UNAUDITED STATEMENTS OF CASH FLOW

SIX MONTHS ENDED JUNE 30,

	SIX MONTHS	ENDED JUNE 30,
	<u>2022</u>	<u>2021</u>
OPERATING ACTIVITIES:		
Net Income	404,489	443,879
Adjustments to reconcile Net Loss to	404,407	443,077
Net Cash provided (used) by Operations Activities:		
Depreciation and Amortization	376,013	518,025
Provision (Benefit) for Deferred Income Taxes	106,268	27,613
Marketing Services Paid in Stock	100,208	46,400
e e	15,345	90,178
Loss on Early Extinguishment of Debt	13,343	90,178
Amortization of Right of Use Asset  Amortization and Accretion of Interest	20.652	96 125
	29,652	86,135
Change in Assets and Liabilities:	027.105	(501.244)
Accounts Receivable	937,195	(581,244)
Inventory	(4,229,007)	1,357,966
Other Current Assets	92,610	(27,925)
Accounts Payable	1,759,279	360,258
Customer Deposits		
Accrued Expenses	(20,550)	249,991
Lease Liability		
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(528,706)	2,571,276
INVESTING ACTIVITIES:		
Payments for Property & Equipment	(335,596)	(156,502)
Proceeds (Payments) for Rental Equipment	142,281	(416,292)
NET CASH USED BY INVESTING ACTIVITIES	(193,315)	(572,794)
MET CASH COLD BY HAVE SHARING HOTHYTHES	(175,515)	(372,771)
FINANCING ACTIVITIES:		
Proceeds from Notes Payable	633,930	2,072,205
Payments on Notes Payable	(657,033)	(2,622,373)
Payment on Note Payable - Related Party	-	(23,908)
Joint Venture Liability	119,793	(69,500)
Net Borrowing (Repayments) Under Lines of Credit	231,474	(1,311,843)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	328,164	(1,955,419)
NET INCREASE (DECREASE) IN CASH & CASH EQUIVALENTE	(202.057)	42.062
NET INCREASE (DECREASE) IN CASH & CASH EQUIVALENTS	(393,857)	43,063
Cash and Cash Equivalents, BEGINNING OF PERIOD	995,611	407,881
Cash and Cash Equivalents, END OF PERIOD	601,754	450,944
CASH PAID FOR:		
	272 160	422 505
Interest	273,169	422,505
Income Taxes	800	
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING		
AND FINANCING ACTIVITIES:		
Transfer of Inventory to Rental Equipment	<del>-</del>	508,000
Equipment Financed under Capital Leases	<del>-</del>	
Transfer of Rental Equipment to Inventory		964,600
Tanisies of Renail Equipment to Inventory		754,000

# AMERAMEX INTERNATIONAL, INC. UNAUDITED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) FOR THE SIX MONTHS ENDED JUNE 30, 2022 AND 2021

Common Stock			Additional Paid-in		Accumulated	Total Stockholders' Equity/	
Shares	A	Amount	-	Capital	Deficit		(Deficit)
14,549,155	\$	14,549	\$	21,545,614	\$ (19,967,433)	\$	1,592,730
80,000	\$	80	\$	55,120		\$	55,200
0		0		0	443,879		443,879
14,629,155	\$	14,629	\$	21,600,734	\$ (19,523,554)	\$	2,091,809
14,629,155	\$	14,629	\$	21,600,734	\$ (18,335,686)	\$	3,279,677
-		-		-	404,489		404,489
14,629,155	\$	14,629	\$	21,600,734	\$ (17,931,197)	\$	3,684,166
14,629,155		14,629		21,600,734	(17,931,197)		3,684,166
	Shares  14,549,155  80,000  0  14,629,155  14,629,155	Shares     A       14,549,155     \$       80,000     \$       0     14,629,155       14,629,155     \$       14,629,155     \$	Shares         Amount           14,549,155         \$ 14,549           80,000         \$ 80           0         0           14,629,155         \$ 14,629           14,629,155         \$ 14,629           14,629,155         \$ 14,629	Common Stock           Shares         Amount           14,549,155         \$ 14,549         \$           80,000         \$ 80         \$           0         0         0           14,629,155         \$ 14,629         \$           14,629,155         \$ 14,629         \$           14,629,155         \$ 14,629         \$	Common Stock Shares         Paid-in Capital           14,549,155         \$ 14,549         \$ 21,545,614           80,000         \$ 80         \$ 55,120           0         0         0           14,629,155         \$ 14,629         \$ 21,600,734           -         -         -           14,629,155         \$ 14,629         \$ 21,600,734           -         -         -           14,629,155         \$ 14,629         \$ 21,600,734	Common Stock Shares         Paid-in Capital         Accumulated Deficit           14,549,155         \$ 14,549         \$ 21,545,614         \$ (19,967,433)           80,000         \$ 80         \$ 55,120           0         0         0         443,879           14,629,155         \$ 14,629         \$ 21,600,734         \$ (19,523,554)           14,629,155         \$ 14,629         \$ 21,600,734         \$ (18,335,686)           -         -         404,489           14,629,155         \$ 14,629         \$ 21,600,734         \$ (17,931,197)	Common Stock Shares         Paid-in Capital         Accumulated Deficit           14,549,155         \$ 14,549         \$ 21,545,614         \$ (19,967,433)         \$           80,000         \$ 80         \$ 55,120         \$           0         0         0         443,879           14,629,155         \$ 14,629         \$ 21,600,734         \$ (19,523,554)         \$           14,629,155         \$ 14,629         \$ 21,600,734         \$ (18,335,686)         \$           -         -         -         404,489           14,629,155         \$ 14,629         \$ 21,600,734         \$ (17,931,197)         \$

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